



*Peter Sterling*

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**RE/MAX**®

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Fernie, B.C.

## About Market Conditions

**A Comparative Market Analysis (CMA)** often includes Days on the Market (DOM) for each comparable house sold. When real estate is booming and prices are rising, houses may sell in a few days. With the current trend in Fernie and area, including Elkford, Sparwood, the recreational resort market is still booming, with plenty of valued added properties, Of course, when the market slows down, has it has over this past Fall 2008 the average DOM can run into many months.

Peter Sterling and Sterling Quality Real Estate, can tell you whether your area is currently a buyer's market or a seller's market. In a seller's market, you can price a bit beyond what you really expect, just to see what the reaction will be. In a buyer's market, if you really need to sell promptly, offer a sharp competitive price.

Peter Sterling is a well trained and qualified Realtor®, he understands your concerns and can answer your market conditions questions, clearly. Peter likes to go that extra mile for his clients.If your, selling or buying, Peter Sterling and Sterling Quality Real Estate can help you make your next home purchase, or listing, an enjoyable, stress free experience, over 70% of business is from referrals, with REMAX, and Sterling Quality Real Estate your #1, as a investor or first-time home / condo buyer.